

## WESTCHESTER | HUDSON VALLEY

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## Christie's International Real Estate – Westchester & Hudson Valley Officially Opens Westchester Regional Sales Gallery in Scarsdale, NY

Region's Newest and Fastest-Growing Real Estate Brand Expands with New Brokerage Office to Serve Westchester County, NY and Environs



**SCARSDALE, NY – August 13, 2019** – Christie's International Real Estate Westchester & Hudson Valley, the tri-county region's newest and fastest-growing real estate brokerage, an exclusive partner of Christie's International Real Estate, and named 2018 Christie's Affiliate of the Year, held a grand opening and ribbon cutting ceremony to officially open its Westchester Regional Sales Gallery, located at 72

Garth Road in Scarsdale, NY, on August 8, 2019. The new office marks the second physical location for the brokerage in addition to their existing operation in New City, NY.

"As our clientele continues to grow in the southern tier of New York State, we are always looking for additional locations that provide the service and convenience homeowners and home buyers deserve. Scarsdale was a natural choice for our second Regional Sales Gallery, and this new office looks forward to serving the people of Westchester County and the surrounding region," said Ilija Pavlovic, President and CEO of Christie's International Real Estate – Westchester & Hudson Valley. "We have assembled a fabulous team both in Scarsdale and across the region, and look forwarding to bringing the power of the Christie's brand to more of the area."

Christie's International Real Estate, will now have a presence in one of the wealthiest and most historic towns in New York. Residential options in Scarsdale are representative of a lot of similar upscale towns in both Westchester County and across the Hudson Valley region. The area boasts homes built in Victorian and colonial styles, as well as a host of country estates, all styles that buyers are searching for in the current market. Over the years, Scarsdale, located approximately 20 miles north of New York City, and the surrounding area has been home to Al Jolson, Judy Garland and Liza Minelli, as well as countless writers, journalists, scholars and political leaders.

As with the New City brokerage office, which debuted in March, the Scarsdale location will be managed by Andy Emery, Regional Vice President. Emery, a real estate professional with more than three decades of industry experience, brings a deep background in sales, management, and executive leadership to Scarsdale, Westchester County, and southern New York State. In addition to his ability to negotiate lucrative real estate deals, Emery has been regularly recognized for his keen skills in sales, recruiting and team building, business development, and expense control.

"Westchester County contains an extensive inventory of highly desirable global properties. Many of these homes are extremely sought after by those looking to escape the hustle and bustle of New York City, while still being in close proximity to the tri-state's epicenter of business, culture and commerce," said Emery. "Christie's International Real Estate embraces these facets of our society, and we are pleased to be able to bring Christie's renowned customer service and support programs to clients in this expanded region."

Christie's agents from across the region will be available to meet with clientele at the new office, and active agent recruiting is ongoing for this new office.

## About Christie's International Real Estate -- Westchester & Hudson Valley

Christie's International Real Estate -- Westchester & Hudson Valley, the southern New York State affiliate of Christie's renowned real estate brand and a recipient of Christie's 2018 Affiliate of the Year award, covers Rockland, Westchester, and Orange Counties in New York. The brokerage operates offices in New City (Rockland County) and Scarsdale (Westchester County). With a staff of accomplished real estate agents and brokers, its clients across the region are provided with customized, personalized services, backed by the global real estate brand of Christie's International Real Estate. We provide local expertise with global connections. For more information, call 914-200-3931 or visit www.christiesrehudsonvalley.com.

## **PHOTO CAPTION:**

Agents, staff and guests joined Christies International Real Estate (CIRE) and Christie's International Real Estate—Westchester & Hudson Valley (CIRE—WHV) leadership at the grand opening and ribbon cutting ceremony for the regional brokerage's Scarsdale, NY office. Pictured holding the ribbon (left to right): Cara Batelli, Manager of Agent Services, CIRE—WHV; Dan Peros, Associate Vice President & Business Development Manager, CIRE; Sonja Cullaro, Executive Vice President, CIRE WHV; Dan Conn, President and CEO, CIRE; Kathleen Coumou, Senior Vice President, CIRE; Ilija Pavlovic, President and CEO, CIRE—WHV; Darlene Bandazian, Vice President of Regional Business Development, CIRE—WHV; Andy Emery, Regional Vice President, CIRE—WHV; Melanie Capello, Agent Services Coordinator, CIRE—WHV.